

Service: Provision of Advanced Tactical Training for Officers of Rapid Reaction Units: Breaching, CQB, VIP Protection, Hostage Rescue & Sniper Ballistics

Organization: Solidarity Fund PL in Moldova

Location: Chisinau, Republic of Moldova

Project: EU4 Moldova Resilience – Secure State, Resilient Communities (EU4MR)

Repots to: Component Manager and Project Manager

Type of contract: Service Agreement

Contract duration: 10 working days, during September 2025

Deadline for submitting applications: 14.08.2025, inclusive.

Organizational Context: Solidarity Fund PL in Moldova is the Chisinau Branch of Fundacja Solidarności Międzynarodowej, Warsaw, a state foundation, managed and co-financed by the Ministry of Foreign Affairs of the Republic of Poland, created to contribute to the development of the neighboring countries.

In 2023, Solidarity Fund PL successfully completed the process of obtaining the EU "Pillar Assessment" certification, joining the group of entities with greater capacities to access European funds.

You can find out more about the activity of Solidarity Fund PL in Moldova [here](#).

Project Context: EU4 Moldova Resilience - Secure States, Resilient Communities (EU4MR), a 1.5-year project funded by the European Commission through the Service for Foreign Policy Instruments (FPI) and implemented by Solidarity Fund PL in Moldova (SFPL in Moldova). It is being launched as part of the European Union's support to for the Republic of Moldova in the context of the country's intensified integration process into the EU and the decreasing geopolitical security in the region, exacerbated by Russia's aggression against Ukraine. The general objective and expected outcome of the EU4MR project is to increase the Republic of Moldova's resilience to emergencies and potential security threats. To this end, the capacities of state institutions will be strengthened to detect and counter potential emergencies and security threats. Additionally, the resilience of local communities will be enhanced by fostering local development opportunities that maintain social cohesion and increase confidence in the European path of the Republic of Moldova as a perspective for modernization and development of the country.

The expected results of the project implementation are:

Result 1: State institutions have enhanced their capacity to protect critical infrastructure, identify, detect, and counter threats, and inform the population about threats.

Result 2: The resilience of society to security threats is improved through various local opportunities and initiatives that maintain and promote social cohesion, thereby increasing confidence in the European integration process.

Together, these results will contribute to increasing the resilience of the Republic of Moldova to security threats.

Solidarity Fund PL in Moldova invites you to make an offer for the execution of the order.

1. Description of the subject of the procurement:

The subject of the procurement is the provision of a comprehensive service including the preparation and conduct in Moldova of specialised tactical training based on the presented Programme focused on **breaching, close quarters battle (CQB), VIP protection and hostage rescue** for a groups of up to 25 officers each from the rapid reaction units of the Ministry of Internal Affairs (MIA) of the Republic of Moldova with parallel Sniper Ballistic Workshop for selected representatives of MIA and other Moldovan security agencies.

The service shall include preparation, coordination, and implementation of the program in Chisinau, or other designated training facility in Moldova between 1–12 September 2025. The provider shall ensure training on MIA infrastructure, necessary equipment, expert instructors, logistics, and consumables in accordance with the requirements outlined below.

2. Conditions for the execution of the order

2.1. Task implementation date: **from 1 to 12 September, 2025;**

2.2. Place of the task: Chisinau and/or other designated training facility in Moldova.

3. Detailed requirements for Bidders

3.1. The service provider may be a legally registered training company or a sole proprietorship operating in the field of professional tactical training, based in a Member State of the European Union. The provider must meet the following requirements:

- 3.1.1.** Has been operating on the market for at least 10 years, providing specialised tactical training for law enforcement, military or special operations units, including but not limited to:
 - (i). breaching and dynamic entry techniques,
 - (ii). CQB (Close Quarters Battle),
 - (iii). VIP protection operations,
 - (iv). hostage rescue procedures.
- 3.1.2.** Has successfully conducted tactical or law enforcement training activities of a similar thematic scope within the past 3 years, with a total contract value of at least EUR 15,000 worth of training related to breaching, CQB, VIP protection and hostage rescue or similar tactical operations – confirmed by a signed statement or reference letters;
- 3.1.3.** Has experience in implementing or supporting international training projects funded by foreign donors, including the European Union, with at least one documented project;
- 3.1.4.** Is capable of implementing the training on-site in the Republic of Moldova using its own or contracted, or possessed by the trained Services technical resources (mock doors, breaching tools, inert weapons, personal protection gear, training support materials);
- 3.1.5.** Works with a qualified team of instructors contracted under civil law agreements (service contracts or task-specific agreements), meeting the criteria outlined in section 3.2;
- 3.1.6.** Is capable of conducting the training in English and/or Russian /or Romanian, either directly or with simultaneous interpretation;
- 3.1.7** Shall implement the training based on the 10-day tactical programme developed by the Contracting Authority, consisting of:
 - (i). **Module I** (5 days) – Tactical Breaching & Close Quarters Battle,
 - (ii). **Module II** (5 days) – VIP Protection and Hostage Rescue Operations, with all materials, training aids, and facilities provided by the service provider or its subcontractors, and/or the trained Services.
- 3.1.8.** Shall implement the **parallel 3 days Sniper Ballistic Workshop** conducted by the recognised international expert with academic and practical background

3.2. The service provider shall ensure the presence of **4 highly qualified experts**, engaged under civil law contracts (service or task-specific agreements), who fulfil the following minimum requirements:

- 3.2.1. Three tactical instructors**, all of whom must:
 - (i). Be former or current members of elite police tactical units (e.g., BOA or equivalent) with documented operational experience in high-risk missions;
 - (ii). Hold national-level instructor qualifications or internal certifications entitling them to independently conduct training in the areas of breaching, CQB, VIP protection or tactical interventions;
 - (iii). Have at least 8–10 years of operational experience in special operations or counterterrorism units;
 - (iv). Have experience delivering advanced training to international or EU-based tactical units;
 - (v). At least two instructors must be able to conduct training in English and/or Russian / Romanian;
- 3.2.2. One ballistics expert** – for sniper training module:
 - (i). Holds a recognised academic and technical title in the area of sniper and ballistic work;
 - (ii). Has proven academic and practical experience in external ballistics, sniper physics, and long-range shooting methodology;
 - (iii). Has provided professional instruction or lectures to uniformed services (MoD, MoIA, intelligence, or border guard agencies);
 - (iv). Will be physically present in Moldova during the sniper workshop and supported logistically by the service provider;

3.3. The service provider shall conduct a comprehensive 10-day tactical training programme, delivered in two sequential modules (each lasting 5 working days), and accompanied by a parallel sniper workshop. The training will consist of both theoretical instruction and intensive practical exercises based on realistic scenarios. Each module ends with scenario-based validation and certification.

(i). Module I (5 days) – Tactical Breaching & CQB:

1. Dynamic entry using mechanical and ballistic breaching techniques;
2. Window and door breaching with synchronized assault team integration;
3. Tactical communication, movement in confined spaces, entry formations;
4. Live-fire dry runs, decision-making under stress;
5. Hostage scenario simulations with AAR (After Action Review).

(ii). Module II (5 days) – VIP Protection and Hostage Rescue:

1. Risk analysis and tactical escort of protected persons;
2. Urban movement, convoy protection, anti-ambush response;
3. Building clearance and live-scenario hostage rescue exercises;
4. VIP evacuation drills and simulated negotiations;
5. Final exam and official closing ceremony at FULGER HQ.

(iii). Sniper Workshop (3 days, 9–11 September):

1. Theoretical lectures on external ballistics, trajectory modelling, and wind compensation;
2. Practical long-range shooting sessions at a certified military range;
3. Workshop is open to snipers from MoIA, SIS, MoD, SPPS and the Ministry of Justice;
4. The service provider shall ensure transport, accommodation, meals, and operational support for the ballistic expert.

The training culminates in the awarding of certificates of completion for all participating operators.

Ineligible bidders:

- (i) have not fulfilled their obligations in the previous contractual relations with Solidarity Fund PL in Moldova;
- (ii) subjects, who are on the EU and Polish government sanctions lists.

The application file will contain the following documents:

i) Company Documentation:

- a. Certificate of Registration/ Extract form the State Register;
- b. Tax residency certificate¹ for non-resident legal entities (in electronic form), issued by the competent authority of their country of residence.
- c. Declaration of compliance [LINK](#), with 2 attachements, (according to the provided template from link);
- d. Certificate of no debts to the national budget (valid on the submission date);

ii) Expert team:

- a. List of nominated experts and CVs;
- b. Copies of qualifications/certificates as per requirements in the point 3.2;
- c. Contractor's statement or contracts confirming the availability of at least 3 tactical instructors + 1 sniper/ballistics expert.

iii) Contractor's portfolio demonstrating:

- a. Demonstrated operational history of a minimum 10 years of activity in tactical training for law enforcement, military, or special units;
- b. Minimum 2 tactical training contracts in the last 3 years for a total amount of at least EUR 15.000, confirmed by references or signed statements;
- c. Statement of ability to provide full training services in Moldova, including equipment, facilities, and logistics (as required in the point 3.3);

¹ The tax residency certificate is submitted by the bidders if they are not residents of the Republic of Moldova.

- d. Confirmation of capacity to conduct training in English and/or Russian/Romanian (directly or with interpreters);
 - e. Minimum 2 EU or donor-funded project in the last 3 years through contracts, statement, recommendation letter, other relevant document.
- iv) **Financial Proposal in EUR**, personalized and which will include:
- a. The offer, indicating the amount **without VAT** and mentioning whether or not the Entity is a VAT payer;
 - b. Contact details (company's name, e-mail address, contact details, telephone number);
 - c. A detailed breakdown of costs.

*** The dossier is considered incomplete if it does not include the documents specified in points (i) – (iv).**

Due Diligence Procedure:

The due diligence procedure is carried out according to the internal rules of Solidarity Fund PL in Moldova. The dossiers are subject to verification in order to ensure the accuracy and consistency of the data provided by the bidder with public records and to identify the presence or absence of the bidder in the mentioned sanction lists. Additionally, the history of collaboration, behavior, reputational risk, and other factors that may pose an increased or unacceptable risk to future collaboration are also analyzed.

Evaluation procedure:

The evaluation procedure takes place in two stages:

1. Formal evaluation of the file:

- The file is submitted within the deadline;
- The file contains all the required documents (including as a result of the request for additional relevant documents and/or information);
- The bidders don't fall under the provisions regarding „Ineligible Bidders”;

In case if one of the above requirements are not completed, the dossier will not pass the next step of evaluation, being excluded from the content evaluation procedure.

- 2. Content evaluation** according to the **evaluation criteria** reflected in the Evaluation Form that can be accessed [here](#). The application files are individually evaluated by the members of the evaluation committee, after which the individual results are consolidated, and the average score obtained for each application file is determined.

Where applicable, the Evaluation Committee may request the submission of missing documents, as well as additional relevant documents and/or information. The Committee is also entitled to correct technical errors, including calculation errors, provided that such corrections do not significantly alter the content of the application file, and shall immediately notify the Bidder of any changes made.

After evaluating the application files, the evaluation committee may decide to negotiate the proposed price offer, conduct the interview phase with the bidder(s) pre-selected at the previous stage in order to identify the most suitable bidder for the provision of the service. At the interview stage, the evaluation committee may request relevant additional documents if deemed necessary.

After completing the selection stages, all bidders will be informed about the results of the call for tenders.

Exclusion of bidders from the procurement process:

1. Bidders are excluded from the procurement procedure if a final court decision or administrative act has been rendered against the natural person, entity or person representing him/her, has control/decision-making power, or against any member of the executive, management/supervisory bodies for any of the following reasons:
 - a. bankruptcy, insolvency or liquidation proceedings;
 - b. violation of obligations regarding the payment of taxes or social security contributions;
 - c. committing serious professional misconduct, including false statements;

- d. fraud;
 - e. corruption;
 - f. an action associated with a criminal organisation;
 - g. money laundering and terrorist financing;
 - h. terrorist offence or offences related to terrorist activities;
 - i. child labour or any other crime related to human trafficking;
 - j. establishment and fulfillment of the function of a front company;
 - k. setting up a roofing company;
 - l. using or participating in discrimination or harassment, including sexual harassment. The exclusion can also occur if there is no final court decision or administrative act in question and has been proven by means available to Solidarity Fund PL in Moldova or development partners.
2. The bidder is excluded from the procurement procedure if according to the legislation of the Republic of Moldova, the Republic of Poland, the European Union, international, or the country of the donor, restrictions are applied regarding the entity or person representing it, holding control/decision-making power, or against any member of the executive, management/supervisory bodies.
 3. The bidder is excluded from the procurement procedure if the application file is incomplete or sent after the deadline.
 4. Solidarity Fund PL in Moldova reserves the right not to limit itself to the exclusion criteria from the procurement procedure, mentioned above.

The application file must be sent to the email address: procurements@solidarityfund.md, with a note/title "Offer for Breaching, CQB, VIP Protection".

NB! Questions regarding the purchase can be sent to the email address: procurements@solidarityfund.md, no later than 5 days before the deadline for submitting the application file.

The answers will be published in the Q&A section, 3 days before the deadline for submitting the application file.

** The bidder has the right to establish the limits of confidentiality of the data provided and to mention which of the documents attached to the tender are confidential.*

*** Personal data will be processed by Solidarity Fund PL in Moldova for the purpose of carrying out the procurement process, in accordance with the provisions of the legislation in force and internal rules. The provision of personal data is voluntary. The refusal to provide data leads to the impossibility of concluding the contract with Solidarity Fund PL in Moldova. Individuals have the right to obtain information on the purpose, scope and manner of processing of personal data, the right of access to their personal data, their portability and rectification. Personal data may be transmitted to donors, auditors, state bodies, including public law enforcement bodies, lawyers – for the purpose of controlling Solidarity Fund PL in Moldova, protecting rights, resolving disputes. Personal data will not be passed on to other third parties without the prior consent of the bidder. Any questions regarding personal data can be directed to Solidarity Fund PL in Moldova via e-mail info@solidarityfund.md.*

****For the purpose of transparency of the procurement process, the results of the tender with the information on the selected provider (name/surname, surname, service provided, price, period) will be published on the website of Solidarity Fund PL in Moldova. Participation in the tender by sending documents means acceptance of the publication of the results of the call for tenders, except for information marked as confidential.*

*****Solidarity Fund PL in Moldova reserves the right to cancel the procurement process at any time without any obligations towards the bidders.*